

SALES & PROJECT COORDINATOR

PNO

PNO is the Nordic's largest trailer rental company. We are a family-owned company established in 1975 with our head office in Copenhagen, and with branches in Helsingborg, Helsinki, Oslo, Horsens in Denmark, Hamburg, and Venlo in Holland.

Our purpose is to lead the transition to sustainable freight, and we strongly believe that PNO can be a key driver of change in the logistics industry. We are looking for an ambitious candidate who is eager to learn and grow our business.

About the job

You will work from our head office in Copenhagen and work closely with our CCO, Pauli. You will connect sales and financial insights and analysis to commercial initiatives and business cases supporting the various sales teams. You will support and coordinate product-related tasks such as price management and development of sales tools. You will be engaged in large RFQs and tenders working with the sales teams in the countries to make sure we deliver competitively and on time. We are using Pipedrive as our CRM system which you will learn how to use and become the super-user of.

In this role, you will also help prepare and update presentations, prepare reports to the Senior Management and support on some strategic initiatives. It is a role where you will be responsible for many things to ensure the successful delivery of product offerings to internal and external customers.

Qualifications & skills

- You have a keen interest in sales, business (commercial) and project management
- You possess excellent communication skills and as team player, you can engage your colleagues in common goals but at the same time make decisions and work independently with your tasks
- Knowledge of financial management and business case preparation is an advantage
- You are passionate about learning and expanding your scope of knowledge
- Fluent in English is a prerequisite
- Independent, but with great listening skills

- Integrity and honesty are the key skills to succeed
- A Master's degree in Business, Finance, or similar

Benefits

- Competitive salary and meaningful work
- Flat organization and strong leadership
- Spacious office at a central location
- Company healthcare insurance and pension plan

How to apply

Send your formal application and resume to Solvej Lee Ørnstrand, Head of People, Communication & Sustainability at solvej@pnorental.com.

We are reviewing applications as they come until we find a match.



pnorental.com



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