



Head of Product

PNO Group, Copenhagen

PNO is the Nordic's largest trailer rental company. We are a family-owned company established in 1975 with our head office in Copenhagen and with branches in Germany, Finland, Norway, Sweden, Denmark, Holland, and Poland.

Our purpose is to lead the transition to sustainable freight, and we strongly believe that PNO can be a key driver of change in the logistics industry. We are growing rapidly, entering 1-2 new markets a year and taking more market share in existing countries. Overall, PNO expects to grow 20% each year towards 2027

About the job

You will take the role of an in-house entrepreneur and work at the intersection between product, commercial, and strategy. You will be responsible for improving our products and services and developing entirely new offerings that tie into our long-term strategy. In this role, you need to showcase a good understanding and relevant experience in product and stakeholder management as well as the ability to roll up your sleeves and also get low-practical tasks done.

You will work across our various functions (commercial, operations, technology) and directly with our customers to understand customer needs, business impact, and operational procedures. You will take the lead in "distilling" this input into the key actions that will drive our business forward and drive implementation across our commercial, operational, and tech teams. You will own the product backlog meaning that you set the prioritization and direction together with Senior Management and then details and drive that direction towards the tech team. This means that in one day, you might cover a 2-3 year strategic outlook with management in the morning and describe a specific feature to implement tomorrow in the afternoon.

Together with our Engineering Manager, you will handle day to day guidance of our "PNO Ventures Team" consisting of 6 full stack developers. You will report to our CEO.

Qualifications

- Strong experience in either innovation, product development, or strategy execution
- Great executor that takes ownership with a “get things done” attitude and ensures strong prioritization with a pragmatic “80/20” mindset
- Structured way of working and advanced problem-solving skills (You can understand complex things and make them sound very simple)
- Business and operational acumen (you can see where we make money and judge if a process works in practice)
- Technology intuition & experience working with tech development (You don’t feel intimidated when developers start talking)

Skills & mindset

- A positive can-do attitude
- Strong communication (verbal and written) and interpersonal skills with an aptitude for building relationships with professionals of all organizational levels
- Independent, but a listening team player
- You are not afraid to get your hands dirty as you will have both high-level discussions as well as making low-practical test cases
- The ability to multitask and prioritize
- Creative intelligence - engage in questioning and observing
- Curious and entrepreneurial
- A balanced sense of optimism and humility with a desire to make things better
- Structured and have experience with driving change

Benefits

- Competitive salary and meaningful work
- An organization with smart and thoughtful individuals
- Flat organization and strong leadership

How to apply

Send your formal application and resume to Solvej Lee Ørnstrand, Head of People, Communication & Sustainability, at solvej@pnorental.com. We encourage you to view our [videos](#) before submitting your application. We are reviewing applications as they come until we find a match.

PNO is committed to providing employees with a work environment free of discrimination. We are committed to working with people of every race, color, age, religion, sex, sexual orientation, gender identity/expression, national origin, and status as an individual with a disability.